

GE Healthcare

Commercial Leadership Program Internship

Developing GE Healthcare's Future Leaders

To apply:

1. Go to: www.gecareers.com/campusinterview
2. Select business-specific radio button – select GE Healthcare in dropdown
3. Select the position title from the list of results:

FT – Commercial Leadership Program (CLP), Int. – Sales Intern (CLP)

CLPⁱ



imagination at work

"As a CLP intern, I was part of a world-class development program where I made a driving impact on the business through challenging assignments and rewarding field sales exposure."

-Former CLPi (current full-time CLP)

The Commercial Leadership Program Internship (CLPi) is a 12-week program designed to recruit top students from a wide range of majors while they are still undergraduates. The internship is then used to retain promising students by promoting them into the full-time CLP program upon graduation.

Candidate Criteria

- ✓ 3.0 GPA
- ✓ Current Sophomore or Junior classification
- ✓ Must be enrolled full-time (the semester after you work) at an accredited college or university
- ✓ Healthcare exposure
- ✓ Demonstrated leadership, communication and analytical skills
- ✓ Willing and able to travel/relocate for summer 2011
- ✓ Unrestricted work authorization in the United States
- ✓ Demonstrated interest in a sales career within the healthcare industry
- ✓ Coachable and focused on personal development
- ✓ Results oriented
- ✓ Strong time management skills
- ✓ Ability to adapt
- ✓ Proven self-starter

Program Summary

As a CLPi you will be assigned various projects that pertain to different parts of the business at GE Healthcare. You will be expected to lay out a plan with your individual project sponsors and decide on a final deliverable. You will have the opportunity to work closely with one of the following GE Healthcare businesses:

- Magnetic Resonance (MR)
- Computed Tomography (CT)
- Molecular Imaging (MI)
- Ultrasound
- X-ray
- Performance Solutions/Consulting
- Healthcare IT
- Maternal Infant Care
- Patient Monitoring
- Medical Diagnostics
- Service Sales
- Interventional

In addition you will be expected to participate in several other activities that are critical to your experience as a CLPi. You will have the opportunity to:

- Attend roundtables with influential GE Executives
- Attend roundtables to learn about all GE businesses
- Gain field experience by shadowing a local sales rep
- Present your project work to managers and peers
- Network to learn about GE culture first hand
- Attend GE Sales and Healthcare training courses

What will I get from the CLPi?

- ✓ **Experience** - hands on experience working on challenging projects with some of the best minds in the business
- ✓ **Exposure** - challenging assignments that allow for exposure to key customers and high-level GE executives early in your career
- ✓ **Mentorship** - Multiple resources assigned for each student, including project leader, CLP mentor and full-time CLP manager
- ✓ **Growth Potential** - accelerated, fast-paced learning and world-class commercial skills, which prepare CLPi's for an exciting career in healthcare sales
- ✓ **Compensation** - competitive salaries and relocation/housing bonus for eligible students

Check out

GEHC CLP Facebook:

<http://www.facebook.com/GEHealthcareCLP>

CLP You Tube Video:

<http://www.youtube.com/watch?v=4ydq8ov-9LY>

